



*Addressing poverty housing
in the second poorest country in Europe*

Where East Meets West



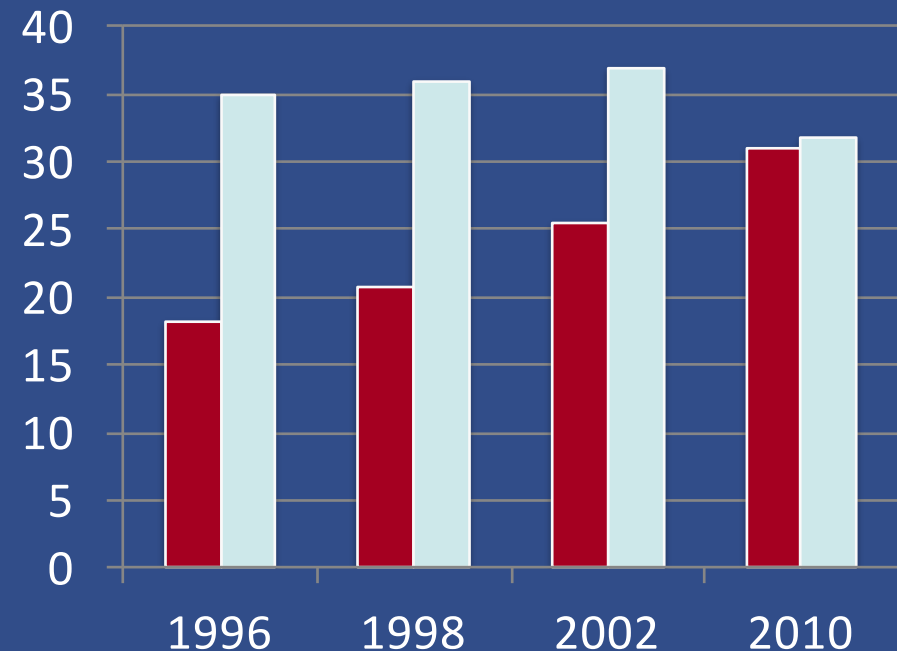
Republic of Macedonia

- *Small, landlocked country with population of 2 million*
- *Region troubled by interethnic conflicts during the past years*
- *Weak economy, poorly maintained infrastructure, impoverished people*
- *Challenged integration into European and international structures*



Poverty update

- ***GDP per capita US\$ 4,664***
- ***Average salary US\$ 450 per month***
- ***32% unemployed in 2012***
- ***30.9% lived below the national poverty line in 2010***
- ***40% consider themselves poor***
- ***230,000 (11.2% of the total population) emigrated in the period 1998 - 2011***



■ Population living below the national poverty line

■ Unemployment rate



Housing update

- *Macedonia had 557,254 households and 690,762 dwellings in 2002 (last census)*
- *Dwellings overpass the number of households for 133,508 units*
- *Still, the dwelling stock among the lowest in Europe: 274 per 1000 inhabitants during the 1990-ies, increased to 345/1000 in 2002*
- *Average number of members per household decreased in the past 70 years, from 5.79 to 3.85*



Housing patterns



- *Up to three-quarter of Macedonians today live in apartment blocks built during the period of centrally planned economy*
- *As much as 78% of the entire housing stock in the country was created during the mass-urbanization period (1946 - 1989)*



Housing need

- *Substandard housing conditions, including poor quality and unsafe constructions, are still widespread*
- *About 110,000 homes (16% of the existing housing stock) need immediate reconstruction*
- *There is a number of overcrowded homes among certain communities, with below the average of dwelling area per family member*





- *Non governmental, not-for-profit association established in 2005*
- *Focus on sustainable housing microfinance models developed as partnerships with entities sharing similar mission and vision*



Program portfolio



Program portfolio 2



Improv.
Energy
Efficien.

Since
April
2011



Indicat.
for
Social
Inclus.

Since
Jan.
2012



Legaliz.
of
Informal
Homes

Since
Jan.
2012



Housing
for
people
with
disabil.

Since
Sep.
2012

Construction

Financing

Advocacy

Capacity dev.

Volunteer eng.

Community dev.



Program principles

- *Commitment to sustainable programmes that enable partners to recycle its resources*
- *Viewing families as responsible and accountable clients, fully capable of repaying their loans*

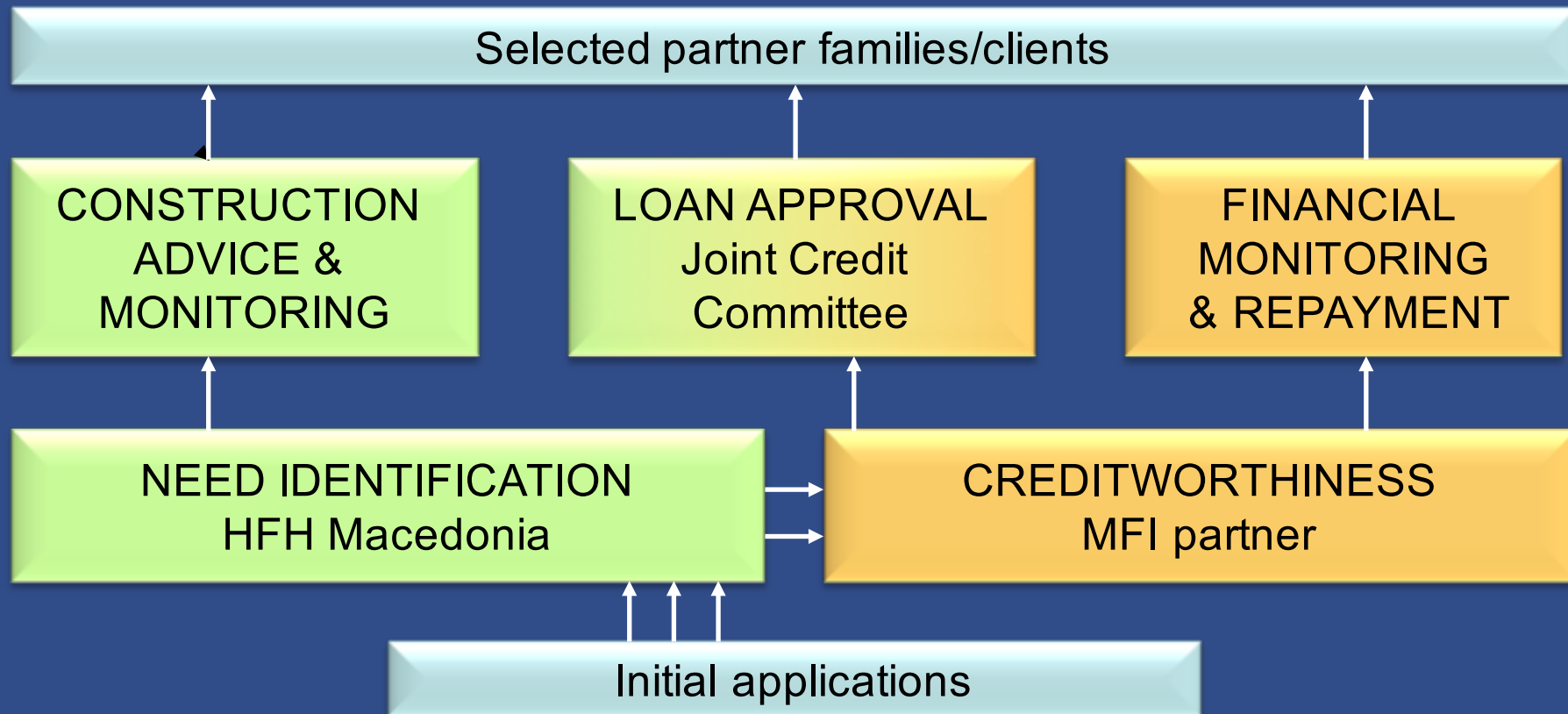
**PROVIDERS'
SUSTAINABILITY**



**CLIENTS'
ACCOUNTABILITY**



HFH-MFI partnerships



New Builds

- *Traditional Habitat program that brings visibility and recognition*
- *Project in Veles: 102 homes in 11 buildings, total of 5674 m² in three years*



Water supply

- *Households' connection to existing public water supply and sanitation networks*
- *In partnership with public utility companies and local governments*
- *Cheapest intervention per family served, affordable loan*

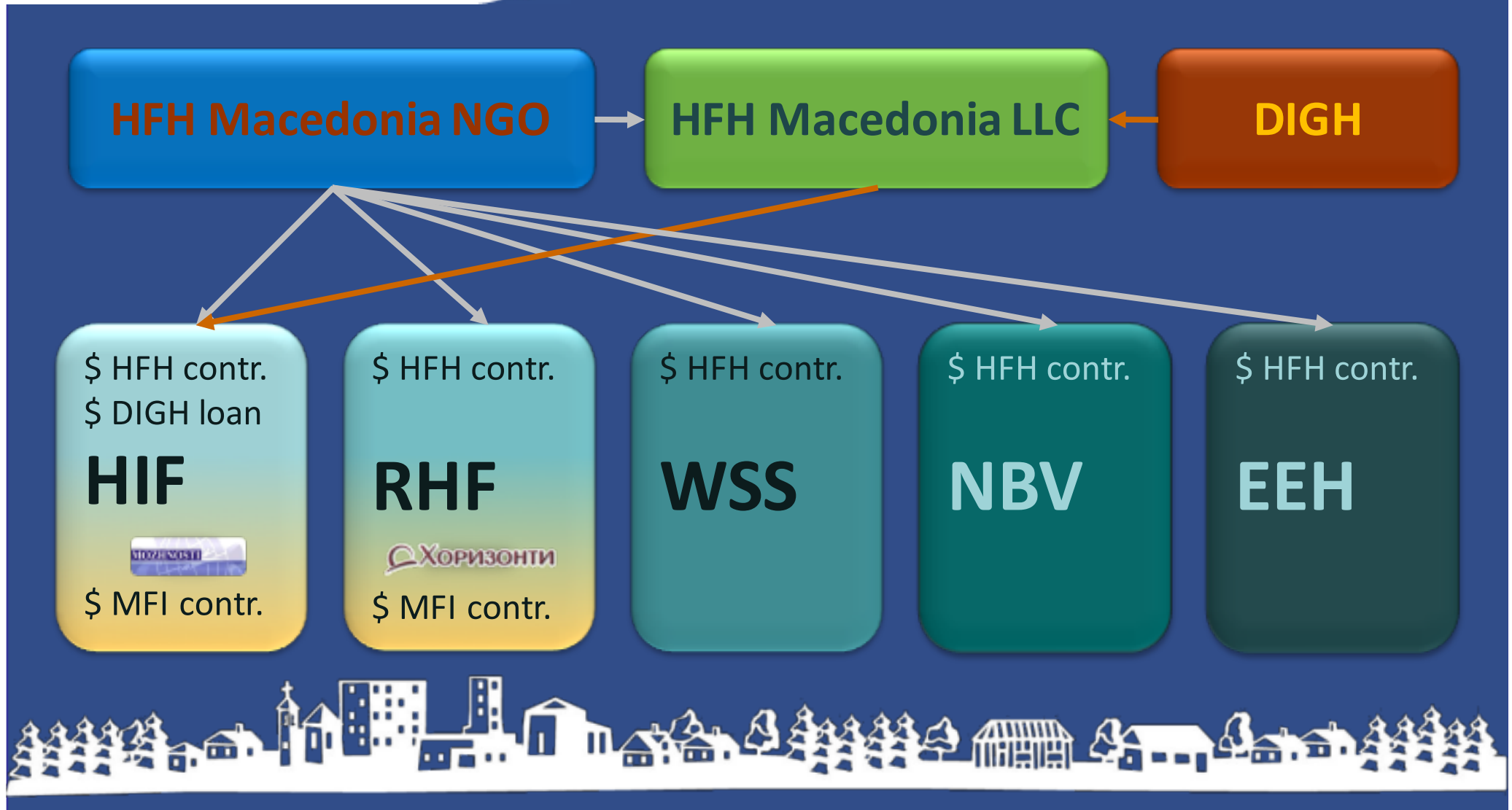


Energy efficiency

- *Energy efficient interventions for low income families*
- *Savings in energy costs to justify the cost of the intervention*
- *Multiple modelling phases, including USAID pilot project*



Funds allocation



Clients risk allocation

HIF



0%

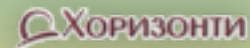


100%

RHF



50%



50%

WSS



0%



100%

NBV



100%

EEH



0%



100%

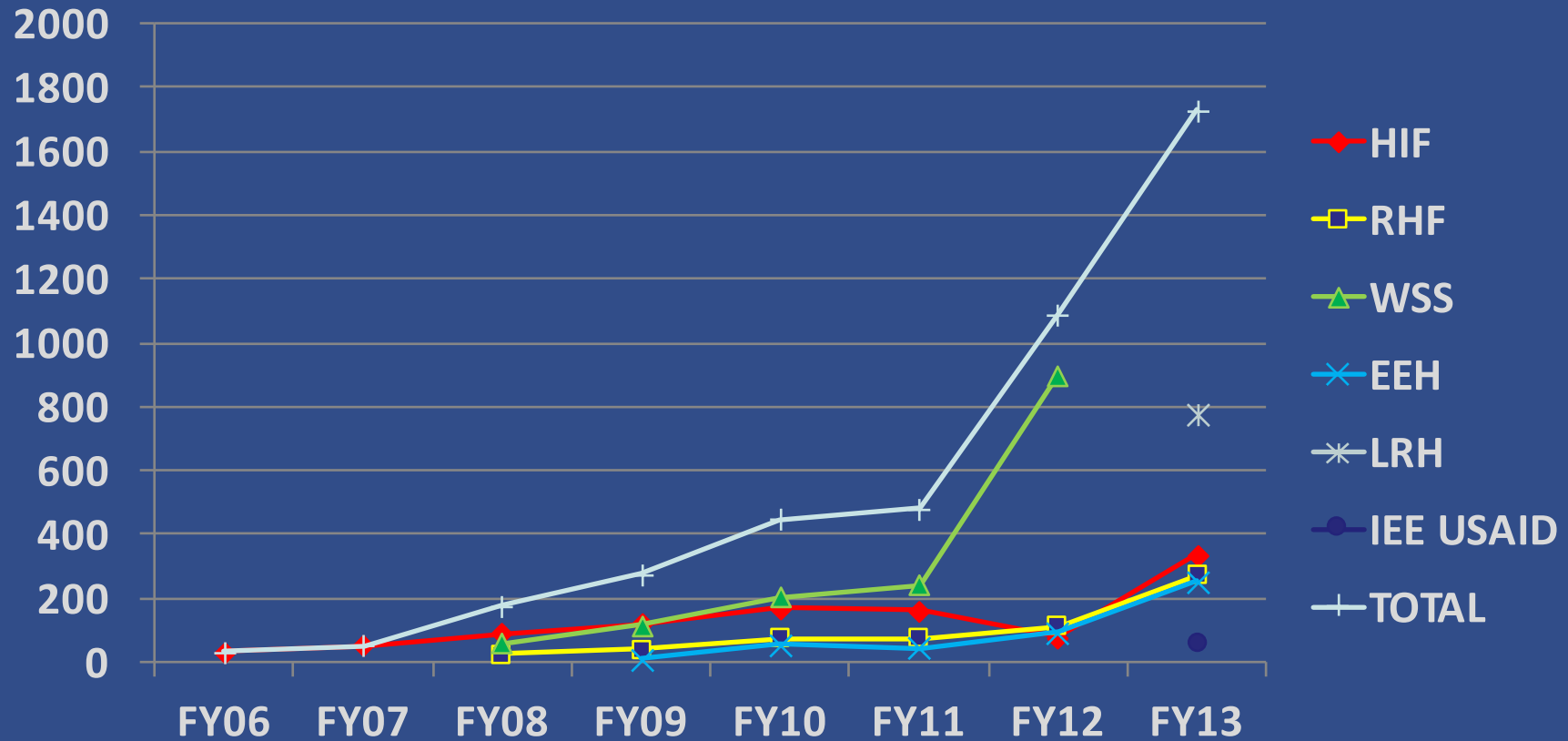


Programs performance

	Families served/housing improvements completed									Average cost/interv. (€)
	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	TOTAL	
HIF	32	54	92	122	169	164	78	338	1049	3590
RHF			24	40	76	76	112	272	600	1570
HB/NBV			2	1				23	26	28120
WSS			61	115	204	243	900		1523	63
EEH				12	55	45	94	253	459	1450
SP							12		12	2917
LRH								779	779	140
IEE USAID								64	64	3710
ALL	32	54	179	290	504	528	1196	1729	4512	
As of June 30, 2013										

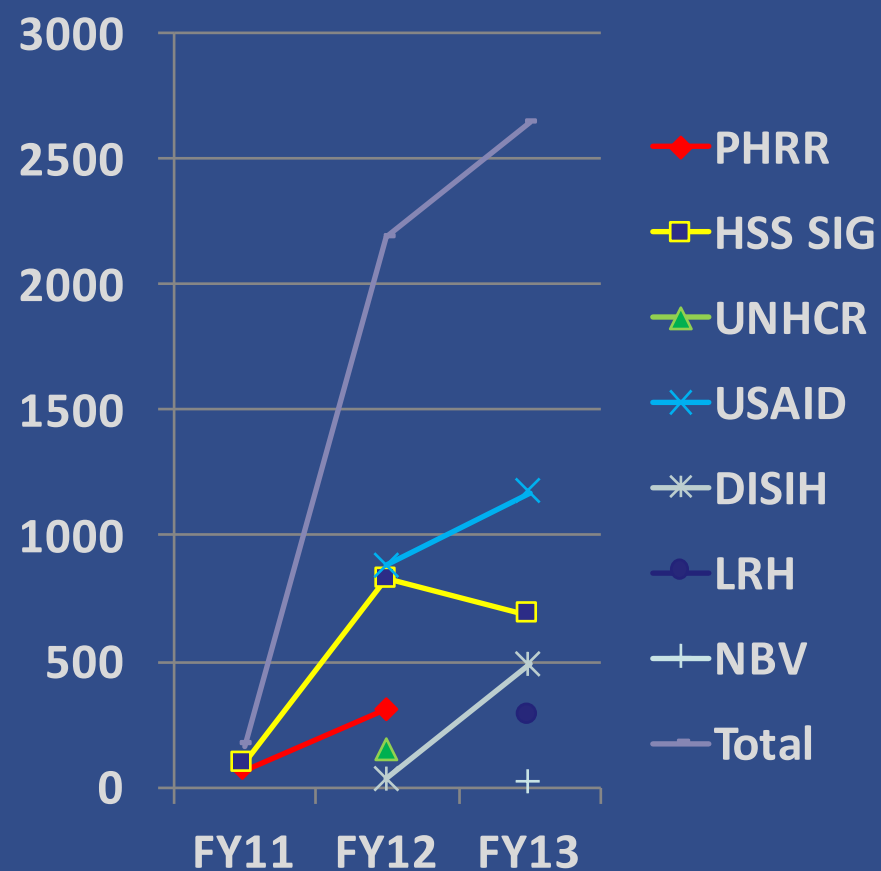


Programs performance



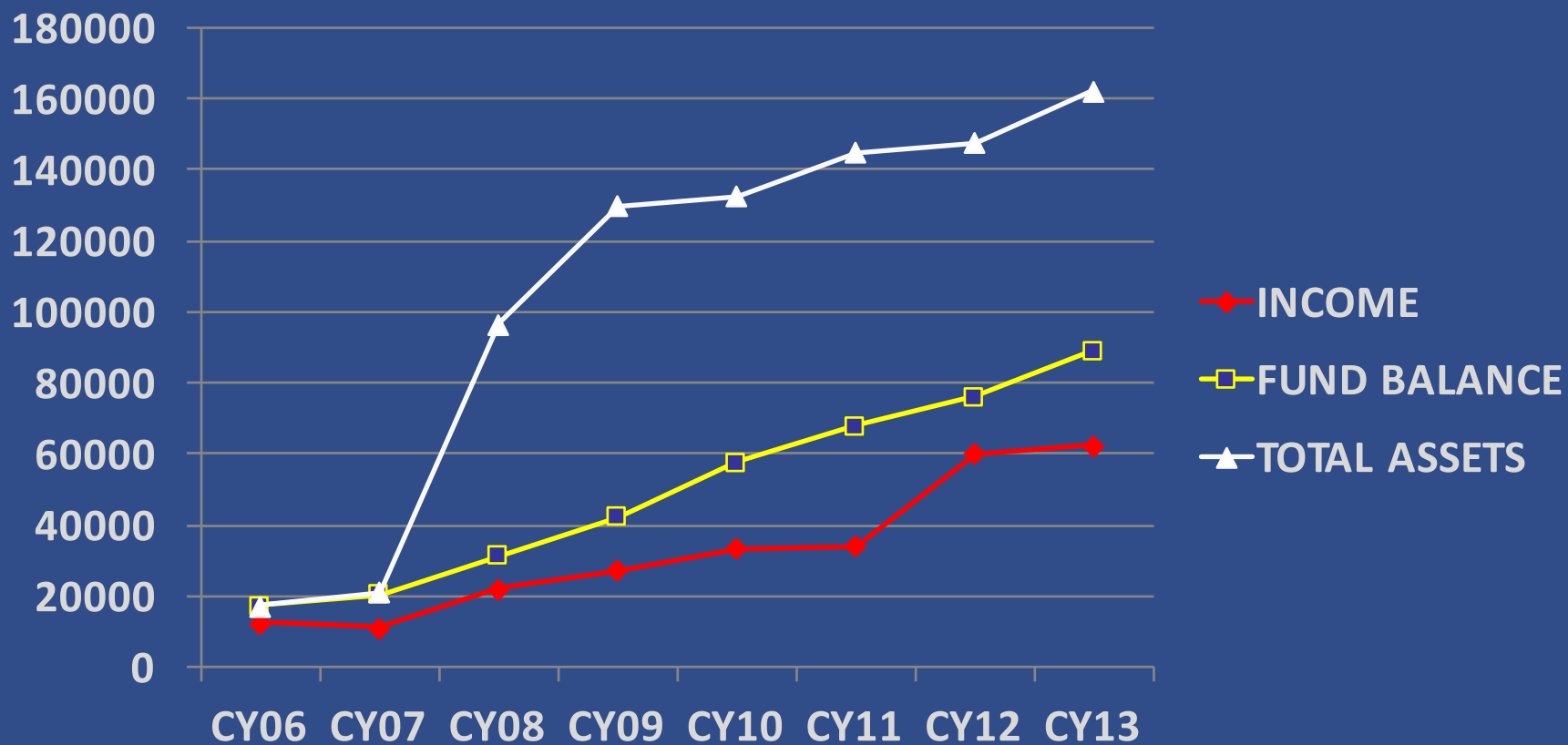
Program performance HSS

Individuals and families served with HSS				
		FY11	FY12	FY13
PHRR		66	305	
SIG HSS	CTA	52	89	404
	EE	43	128	120
	WSS		54	
	LRH		555	162
UNHCR			143	
IEE USAID			882	1170
DISIH			29	489
LRH				282
NBV				16
ALL		161	2185	2643

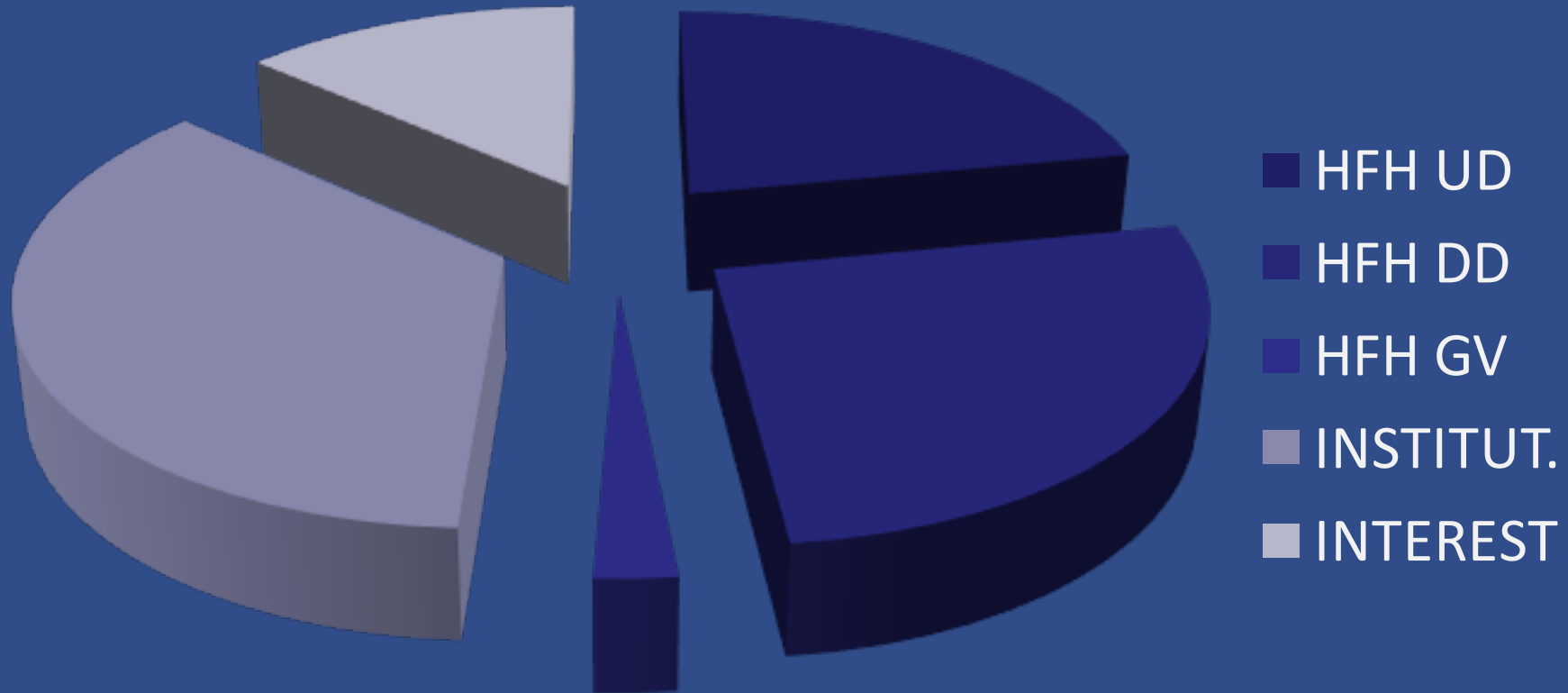


Financial performance

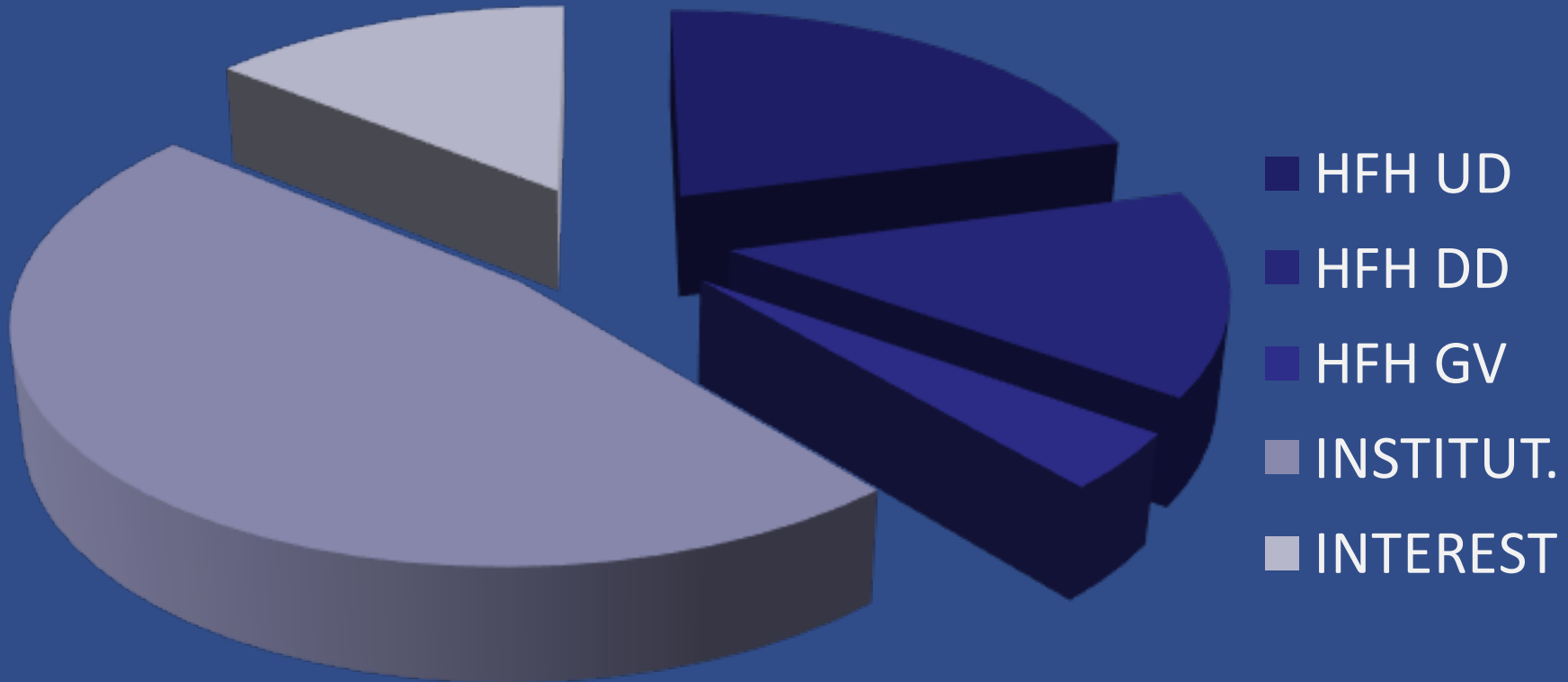
(in 000 MKD)



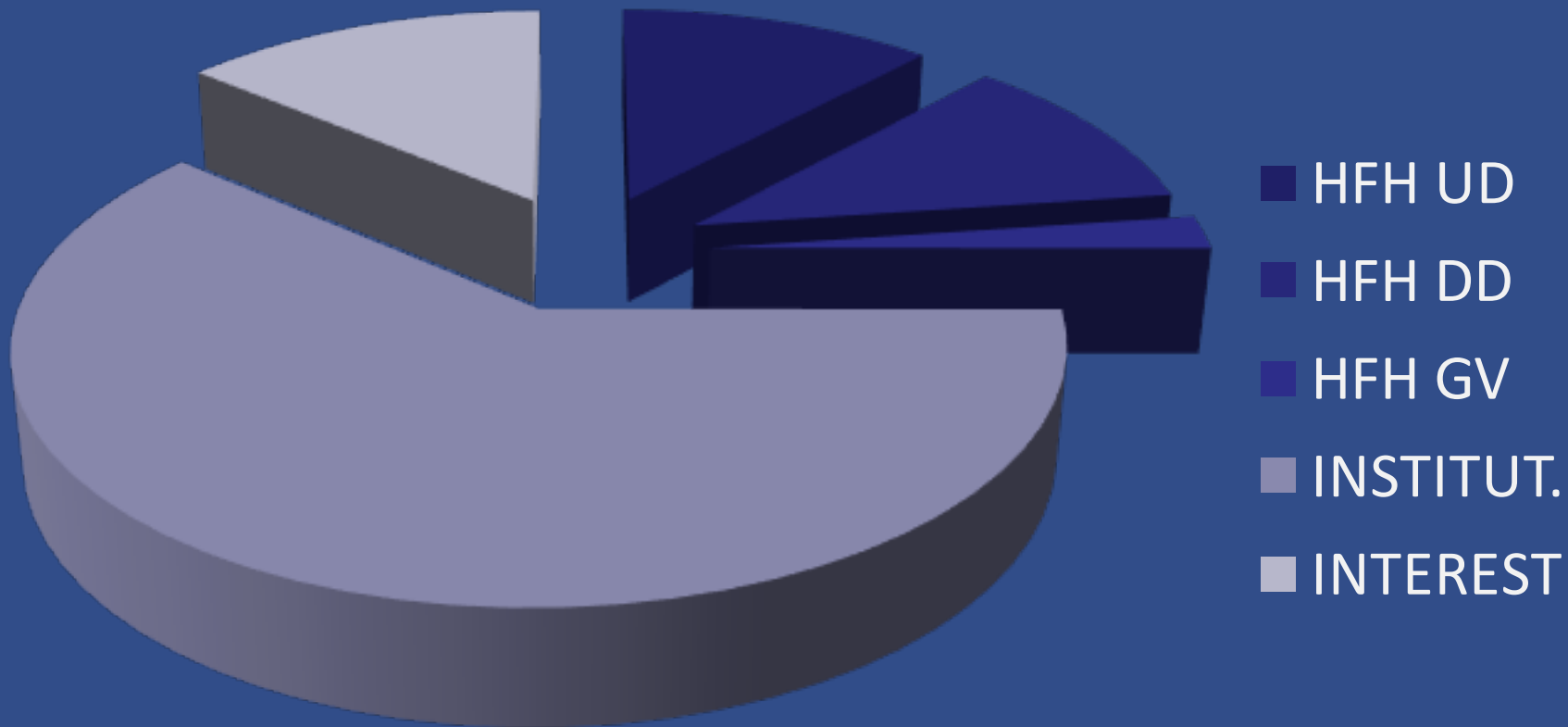
FY12 income distribution



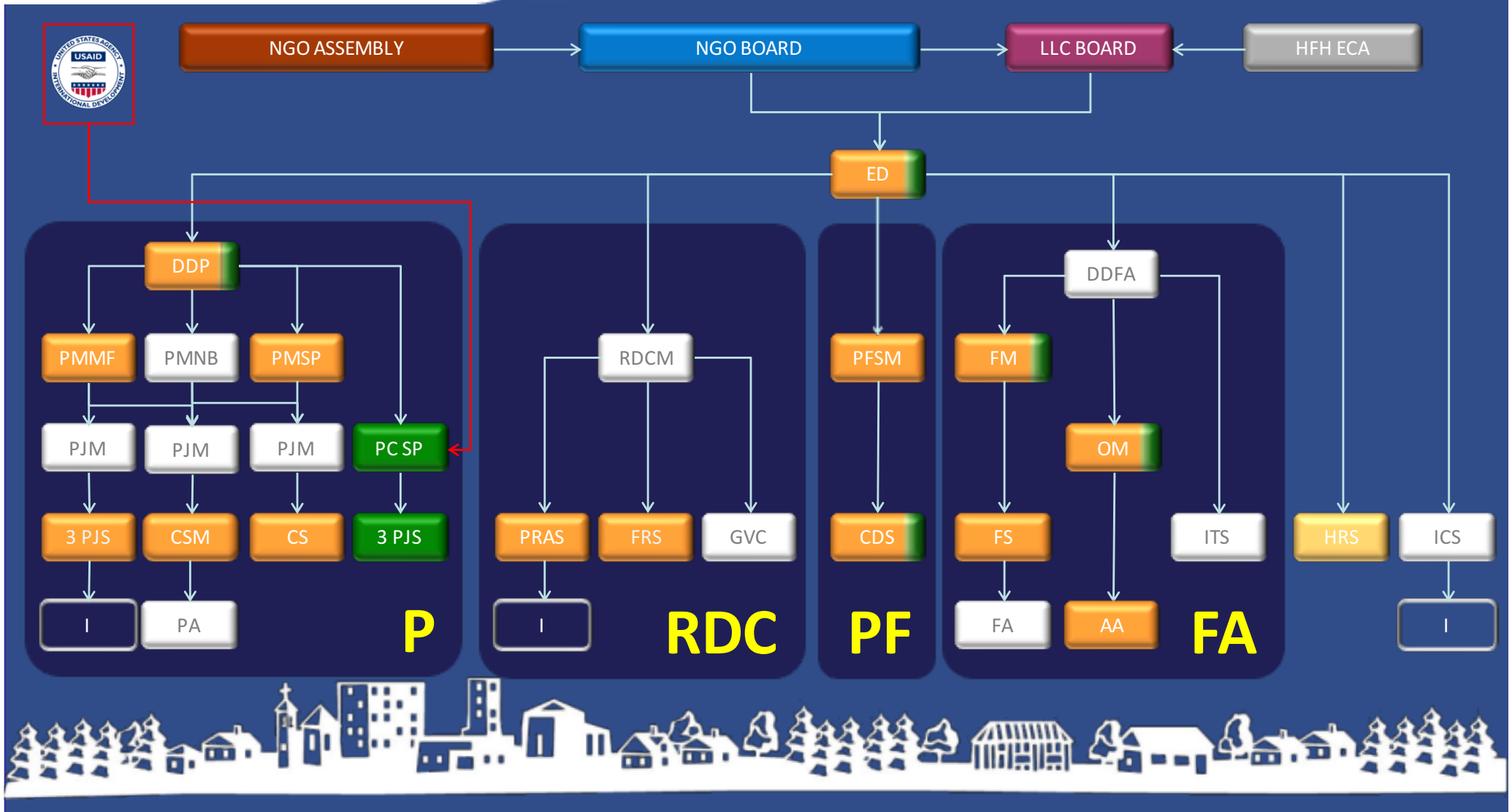
FY13 income distribution



FY14 income distribution



Organization chart



Recognition

- *HFH Area Vice President Award for Partnership Development*
- *Edit Kaslik Award for Housing Finance and Microfinance*
- *Eszter Award for Communications and Advocacy*
- *Millard Fuller Award for Families Served & Homes Built*
- *Solomon Award for Resource Development*
- *HFH IBoD Award for Board Development*
- *Linda Fuller Award for best small GV program*
- *Millard Fuller Award for Housing Support Services*
- *GDN Most Innovative Development Projects Worldwide*





Grateful for your support
HFH Macedonia and its partner families

